



Aesthetic Medical International Holdings Group Ltd.

(NASDAQ:AIH)

2Q and First Half of 2021 Unaudited Earnings Presentation

November 16, 2021

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This document also contains non-IFRS financial measures, the presentation of which is not intended to be considered in isolation or as a substitute for the financial information prepared and presented in accordance with accounting principles generally accepted in the United States of America. In addition, the Company’s calculation of these non-IFRS financial measures may be different from the calculation used by other companies, and therefore comparability may be limited.

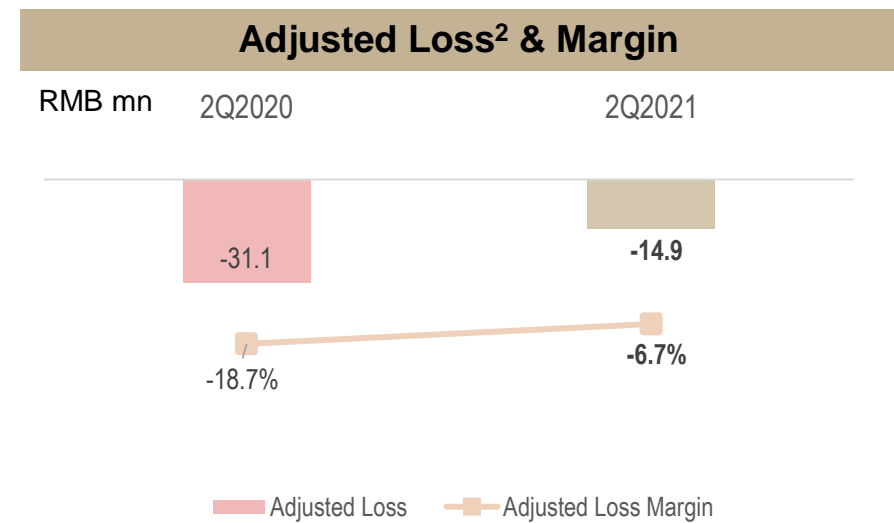
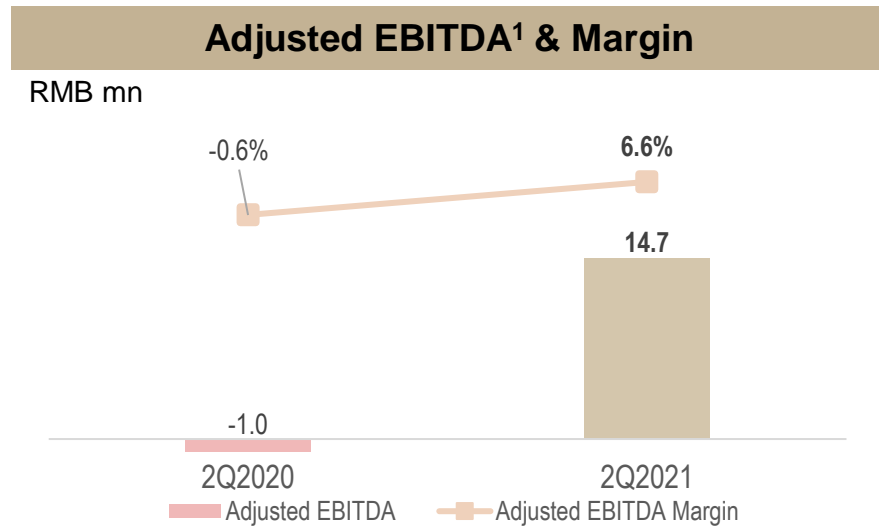
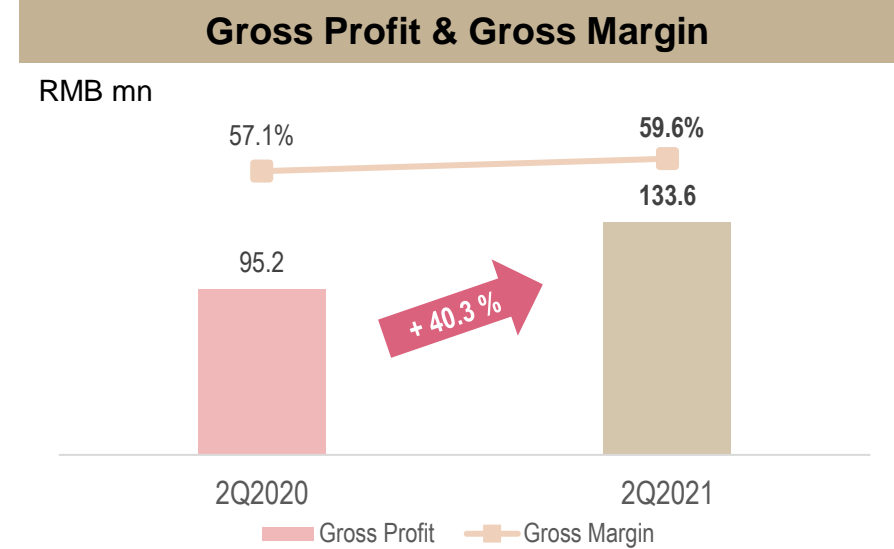
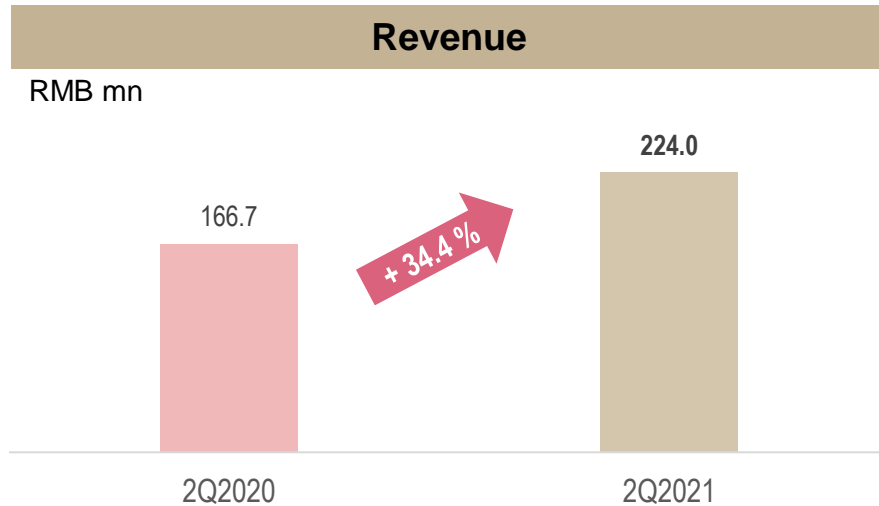
Unless otherwise indicated, this document speaks as of June 30, 2021. Neither the delivery of this document nor any further discussions of the Company with any of the recipients shall, under any circumstances, create any implication that there has been no change in the affairs of the Company since that date.



2Q2021 Unaudited Financial and Operational Highlights



2Q 2021 Unaudited Financial Performance Overview

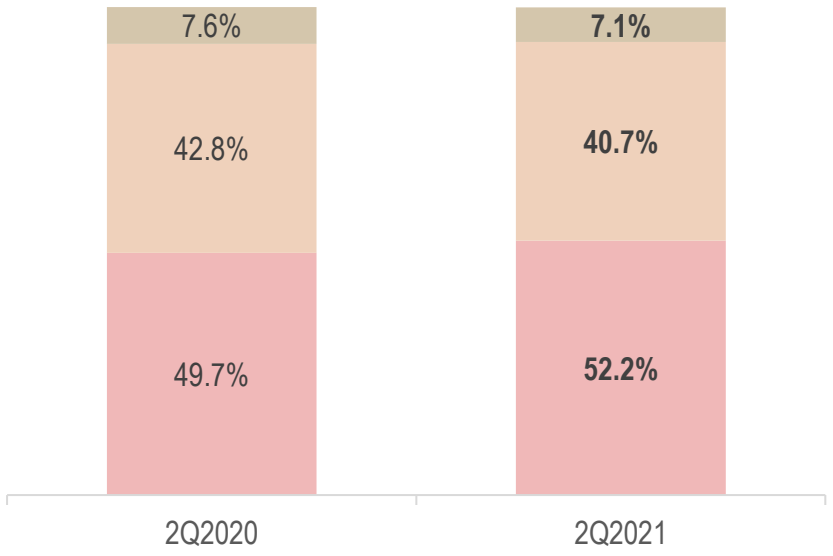


Notes: The YoY growth rates and margins calculated assume no impact of FX rates and are based off RMB figures.

Remarks:
 1) Adjusted EBITDA represents EBITDA added back fair value gains/(losses), ESOP expense, professional fees, loss on disposal of subsidiaries and associates and impairment incurred from the Group's restructuring plan
 2) Adjusted loss represents loss added back professional fees, share based payment, fair value gains/(losses), loss on disposal of subsidiaries and associates and impairment incurred from the Group's restructuring plan

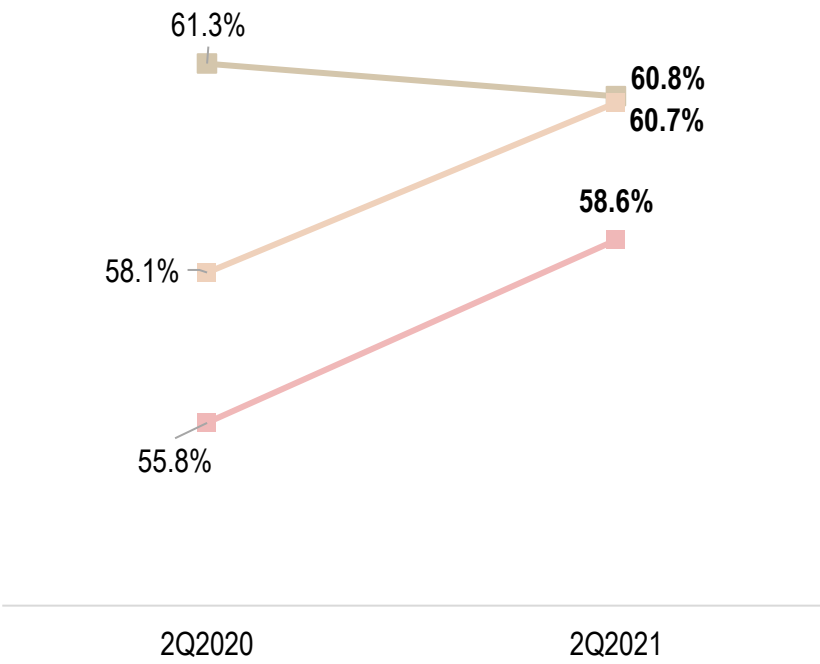
2Q 2021 Company Segment Performance

Segment Revenue Contribution



- General healthcare services and other aesthetic medical services
- Surgical aesthetic medical services
- Non-surgical aesthetic medical services

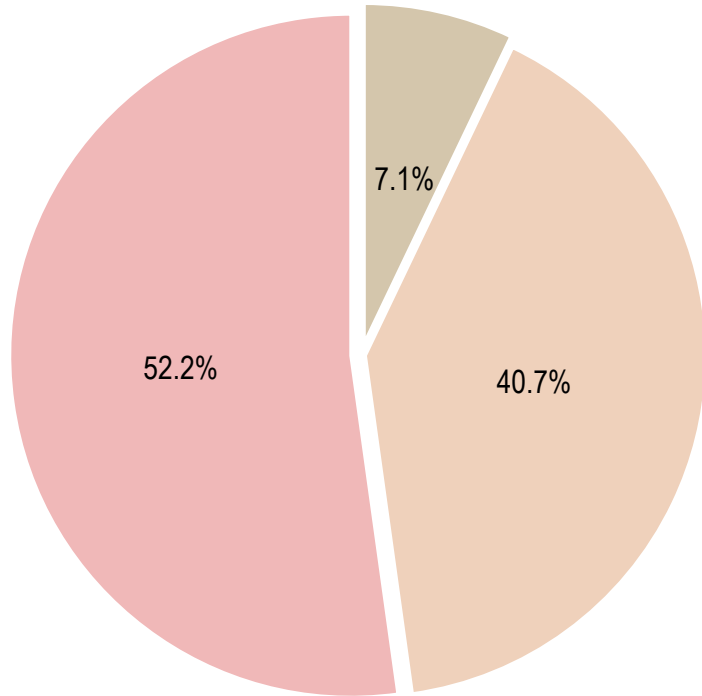
Segment Gross Margin



- General healthcare services and other aesthetic medical services
- Surgical aesthetic medical services
- Non-surgical aesthetic medical services

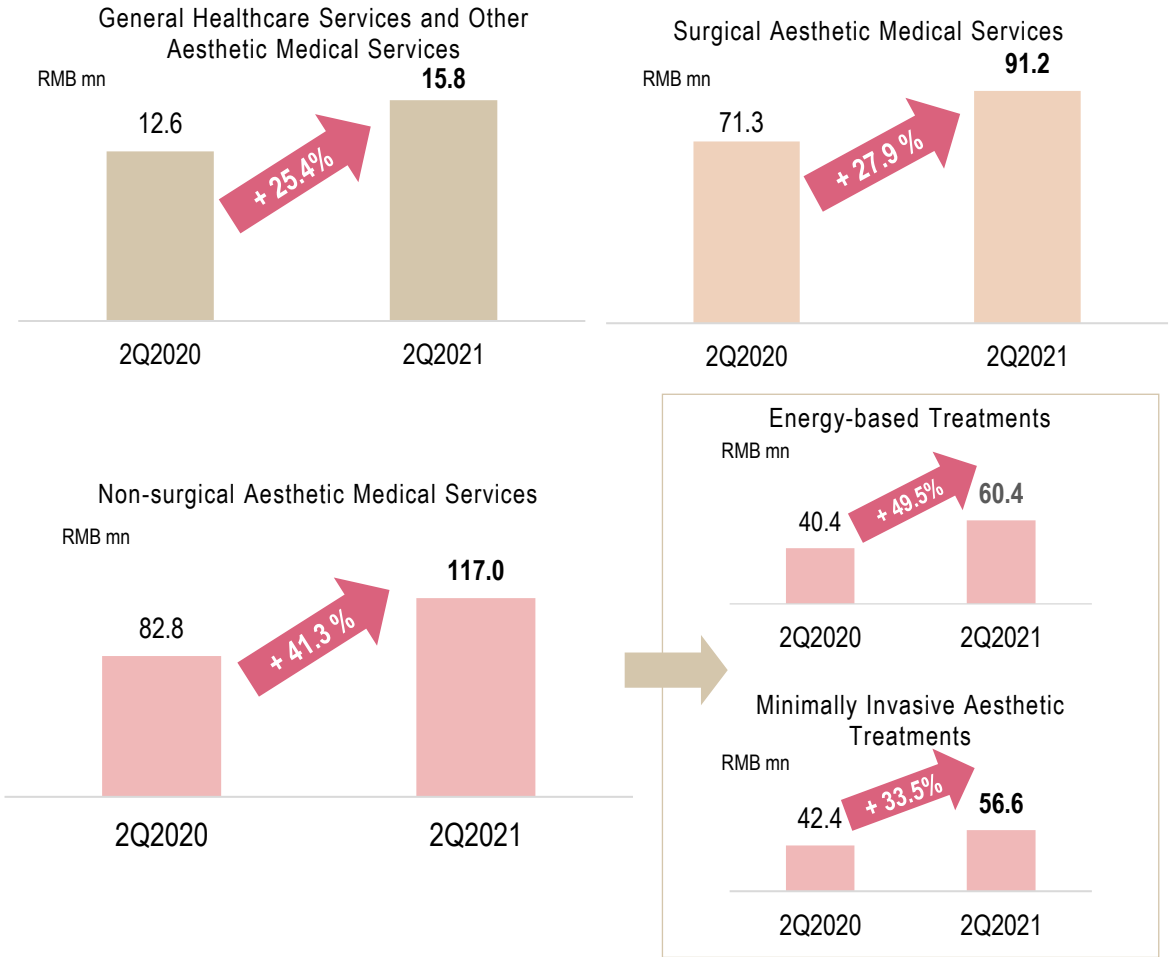
2Q 2021 Unaudited Revenue Analysis

Revenue Contribution



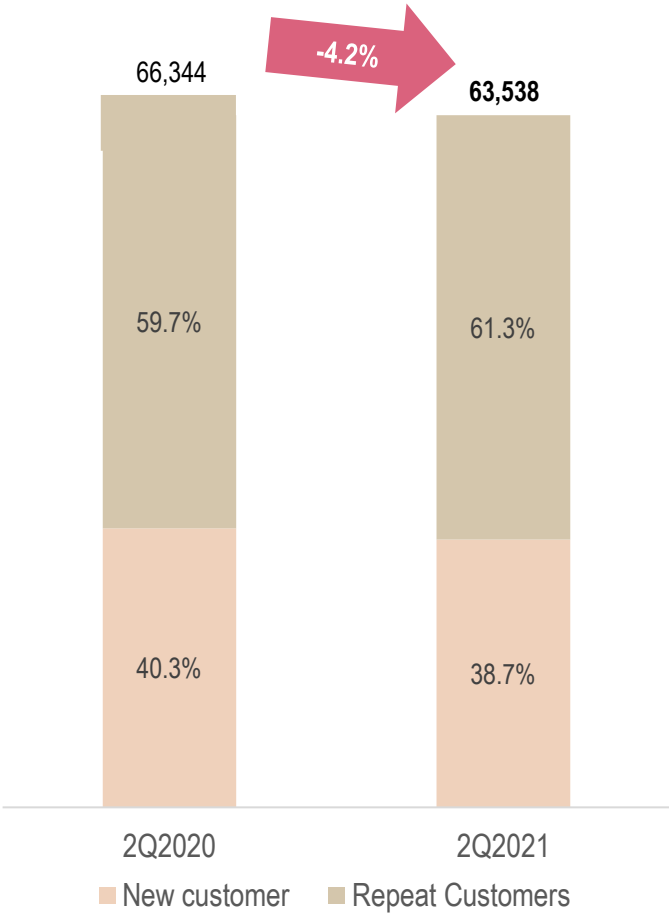
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Segment Breakdown

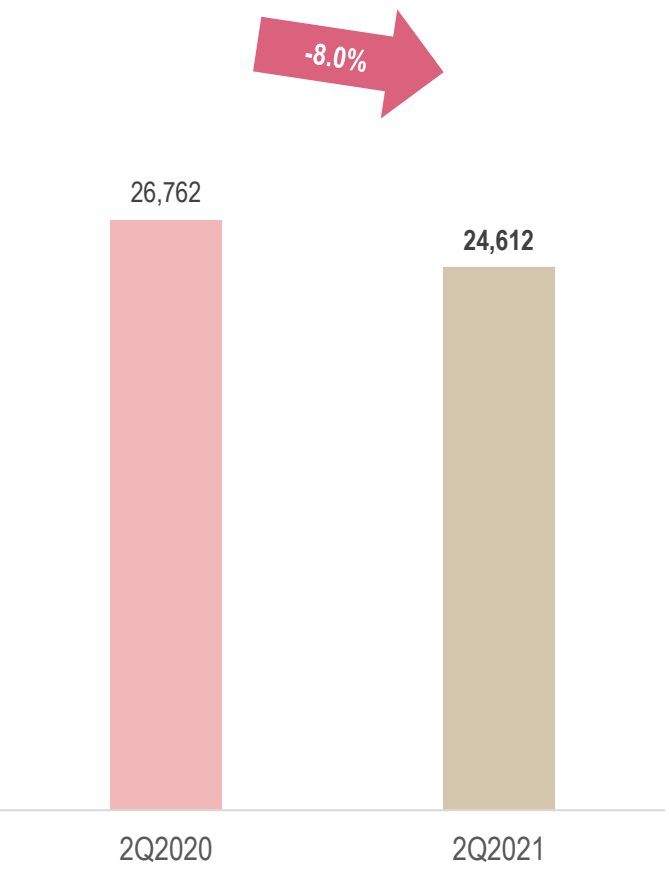


2Q2021 Operational Performance Overview

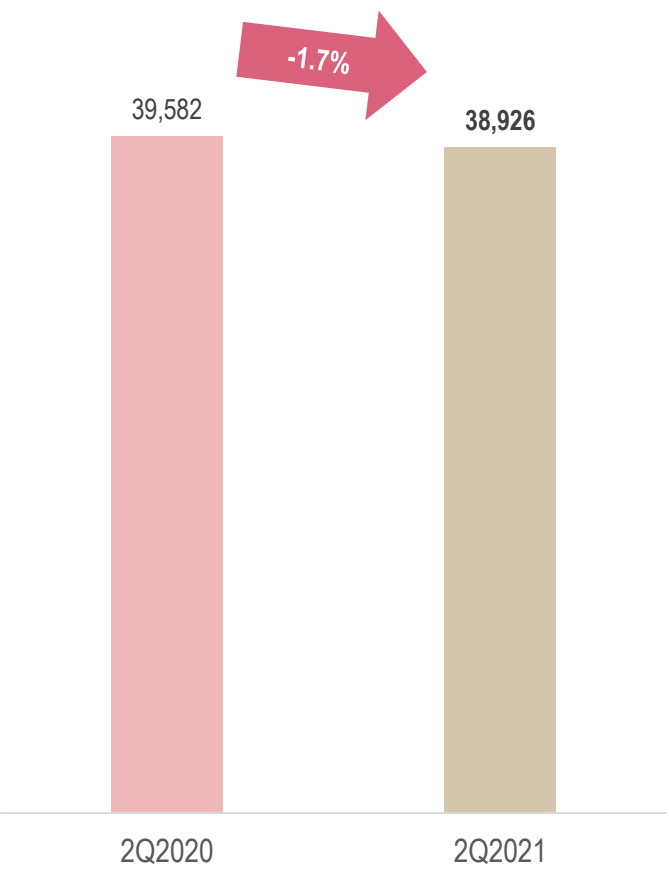
Active Customer



New Client



Repeat Client

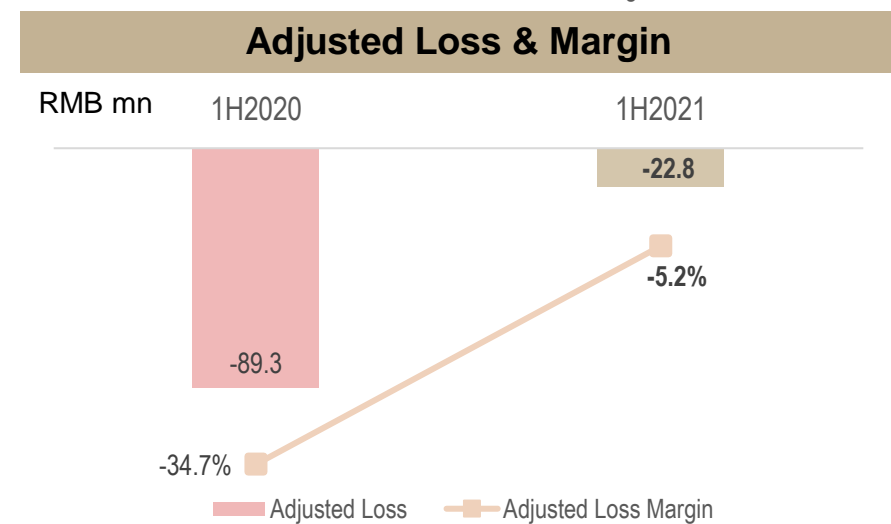
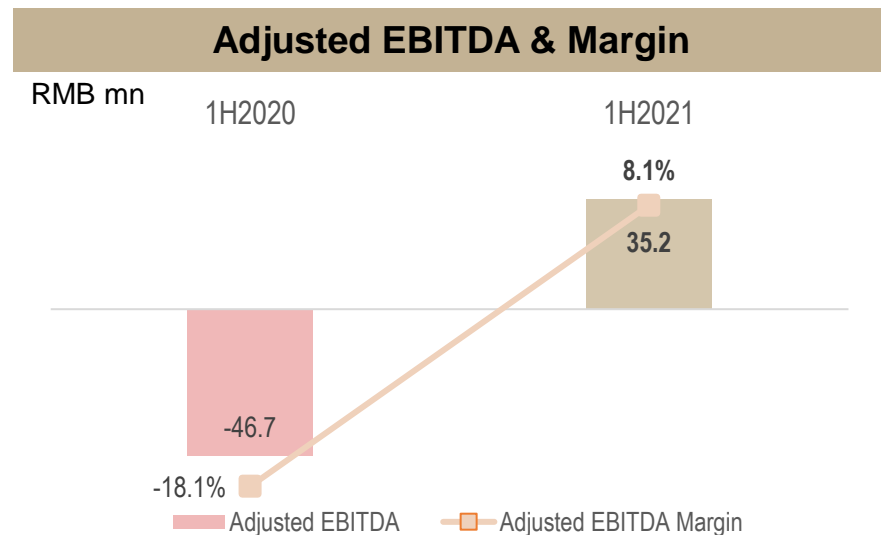
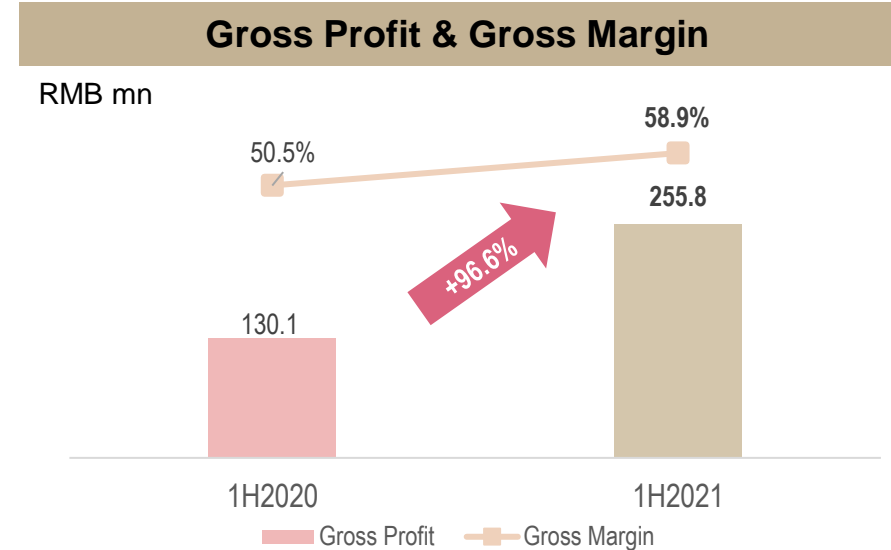
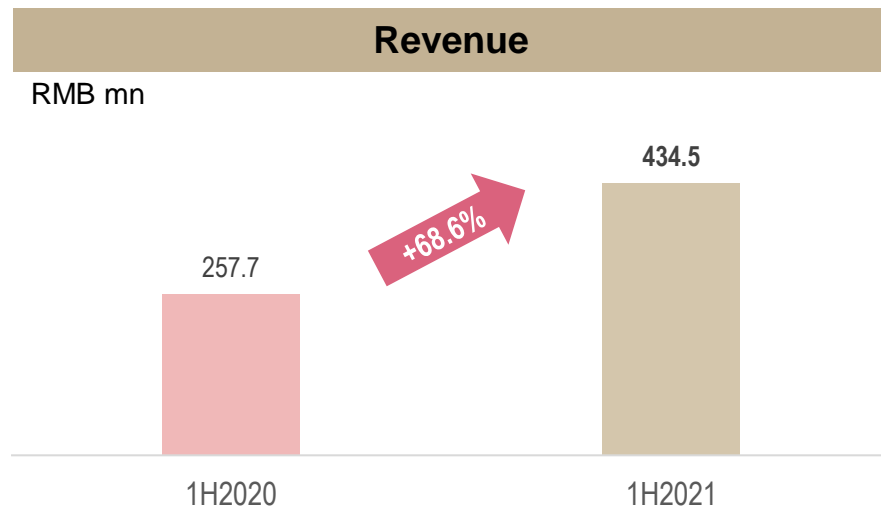




**First Half of 2021
Unaudited Financial and
Operational Highlights**



1H2021 Unaudited Financial Performance Overview

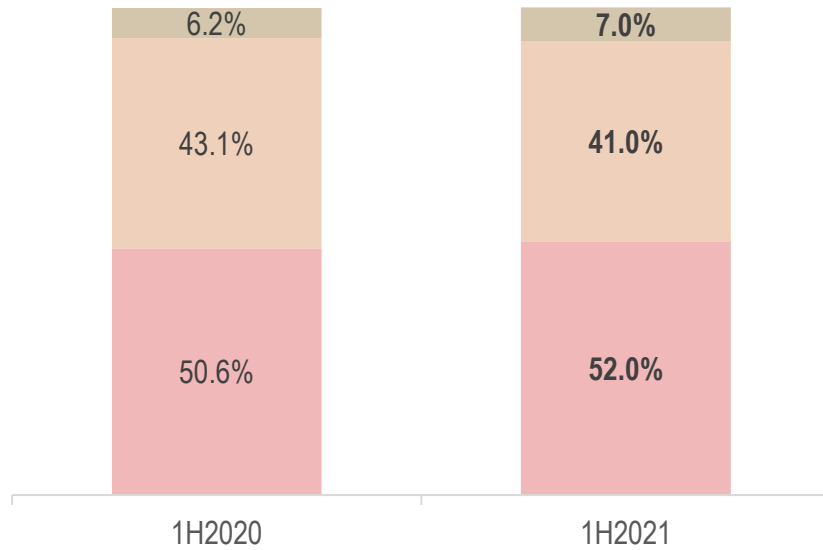


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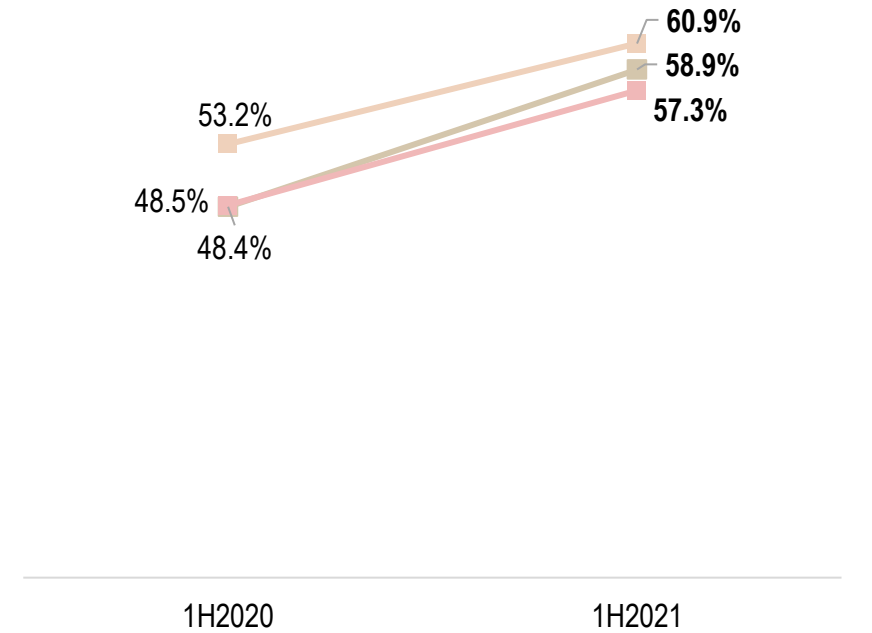
1H 2021 Company Segment Performance

Segment Revenue Contribution



- General healthcare services and other aesthetic medical services
- Surgical aesthetic medical services
- Non-surgical aesthetic medical services

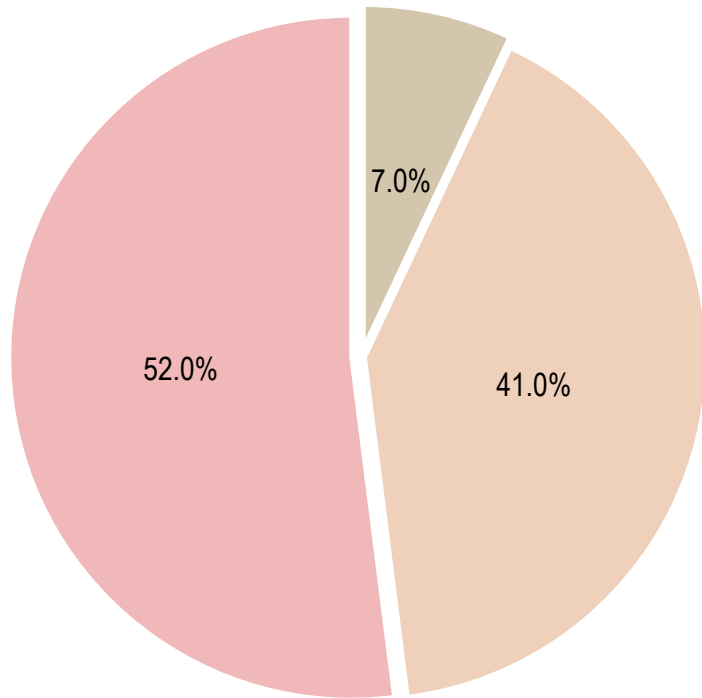
Segment Gross Margin



- General healthcare services and other aesthetic medical services
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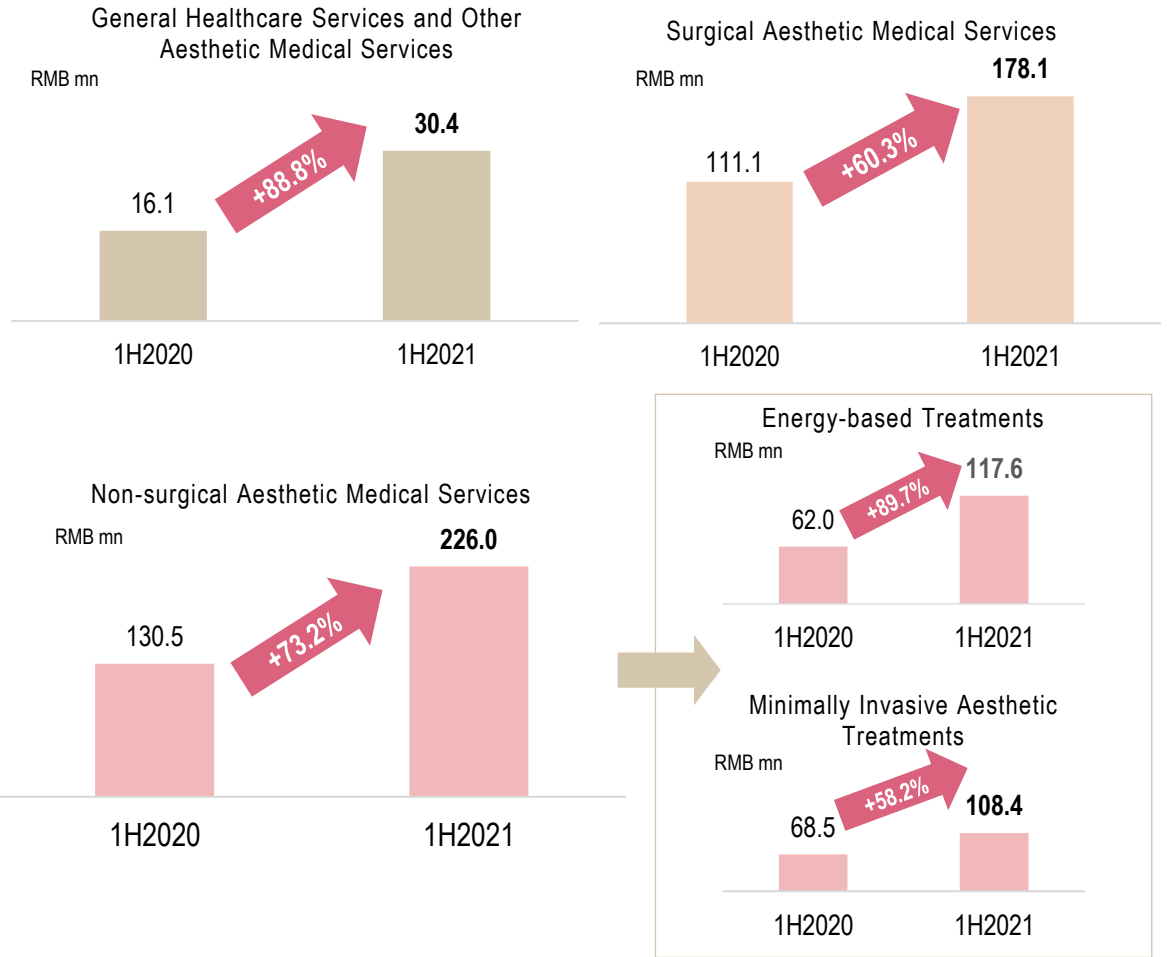
1H 2021 Unaudited Revenue Analysis

Revenue Contribution



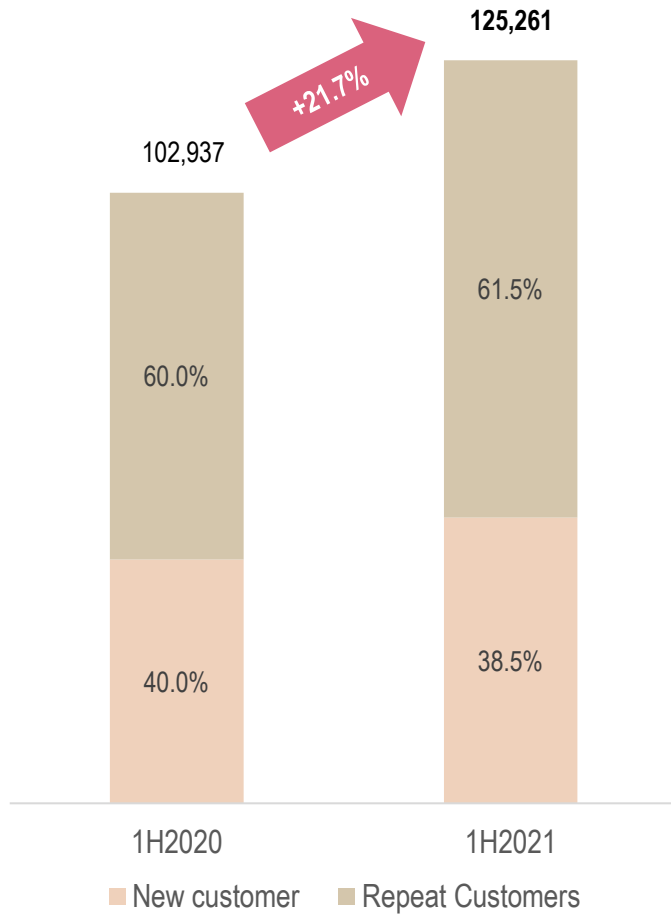
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Segment Breakdown

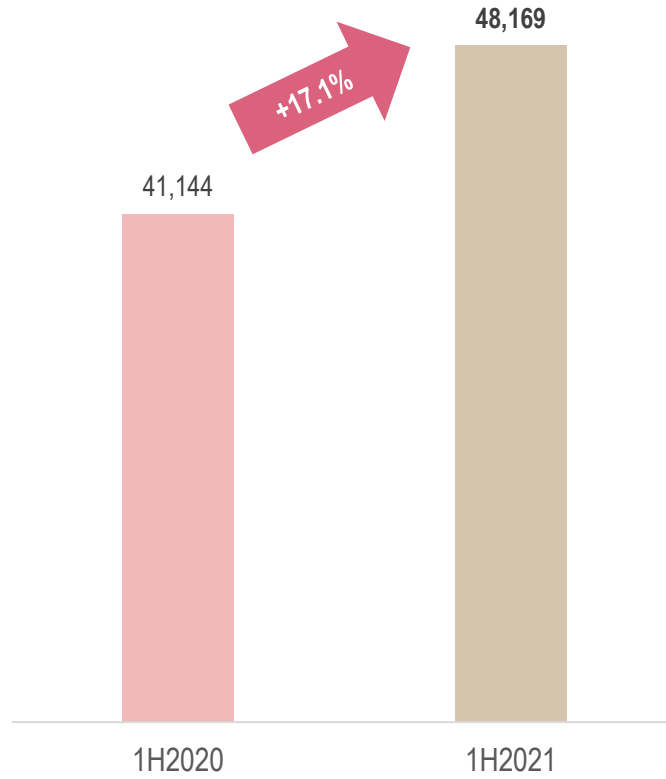


Operational Performance Overview

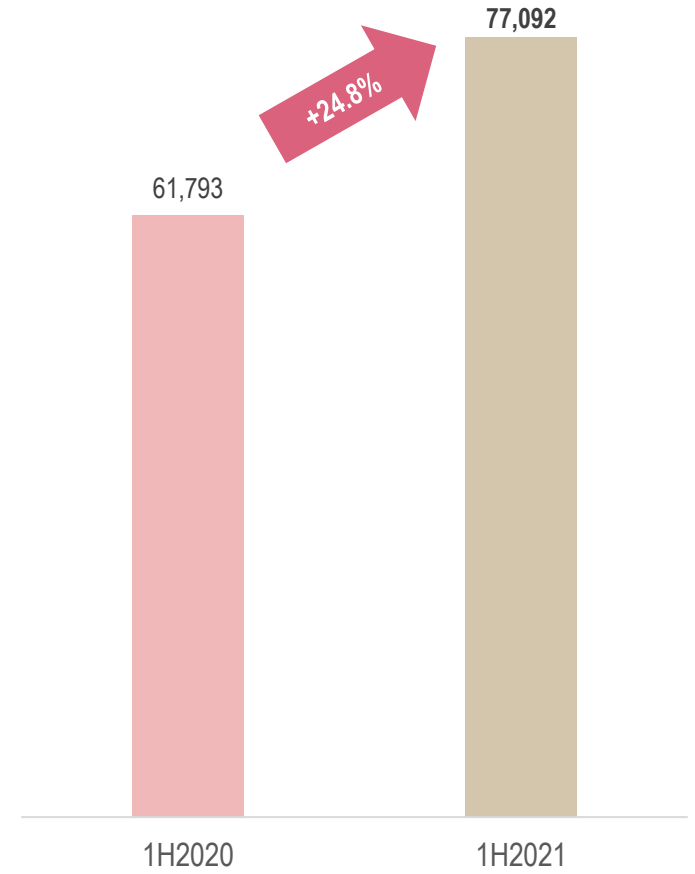
Active Customer



New Client



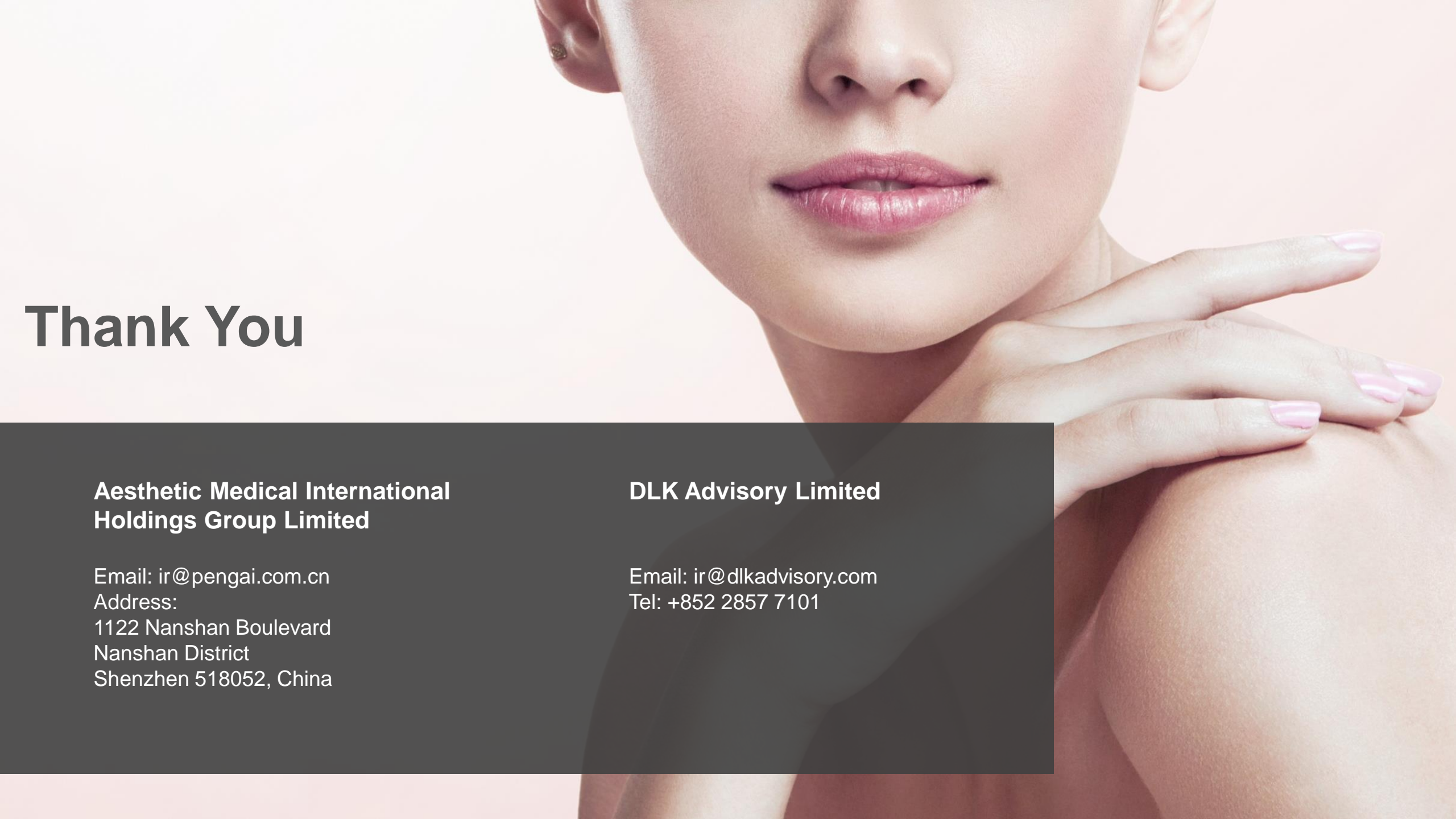
Repeat Client



Other Key Unaudited Financial and Operating Data

Selected Balance Sheet Items

RMB mn	December 31, 2020	June 30, 2021
Total assets	1,038.1	673.2
Total liabilities	612.4	572.2
Non-current borrowings	75.9	44.1
Current borrowings	135.8	150.3
Non-current and current lease liabilities	214.9	193.3
Convertible note	34.2	36.1
Total equity	425.7	101.0



Thank You

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